Implementation and Evaluation of a Team-Based Approach to Hospital Discharge Transition of Care
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Abstract

Background: Transitional care management (TCM) programs guide patients from hospital discharge to outpatient follow-up with the goal to decrease hospital readmissions and the cost of care. In 2017, the department of primary care internal medicine (PCIM) at Eastern Virginia Medical Group implemented TCM. We aimed to evaluate the efficacy and self-sustainability of this TCM program.

Methods: The TCM team contacted patients upon discharge to schedule the follow-up appointment. We coded patient contact as (1) no successful phone-call contact, patient did not attend appointment; (2) successful phone-call contact, patient did not attend appointment; and (3) patient attended appointment. We collected patient demographics, readmissions, and visit costs using manual chart review and electronic health record (EHR) data extraction. We conducted $\chi^2$ analysis, one-way analysis of variance, and unpaired t tests to assess associations between readmission rates or costs and TCM care.

Results: Initial analysis did not indicate significant associations between readmission rates and level of TCM care at 30 ($\chi^2=1.40, P=.50$), 60 ($\chi^2=5.48, P=.06$), or 90 ($\chi^2=4.23, P=.12$) days or significant differences in patient charges at 30 ($F[2,59]=2.85, P=.06$), 60 ($F[2,91]=2.00, P=.14$), or 90 ($F[2,126]=1.39, P=.25$) days. Follow-up analysis indicated significant associations between readmission rates and any level of TCM care at 60 ($\chi^2=5.40, P=.02$) and 90 ($\chi^2=4.21, P=.04$) days, but not at 30 days ($\chi^2=1.39, P=.28$).

Conclusions: Our TCM program review suggests that the benefits of transitional care extend beyond 30 days by decreasing readmission rates at 60 and 90 days after hospital discharge.

Introduction

Transitional care management (TCM) is a robust intervention to guide a patient's transition from a hospital setting to an outpatient follow-up visit with a primary care physician. Adherence to treatment plans can be low, and nonadherence to discharge instructions is associated with poor health outcomes. In January 2013, the Center for Medicare and Medicaid Services (CMS) created new billing codes (99495, 99496) to address the work involved in coordinating postdischarge services, incentivizing TCM programs by increasing reimbursements to physicians who provide transitional care. Comprehensive discharge planning and follow-up has been shown to reduce hospital readmissions 30 days postdischarge, and the benefit of these programs extends to physicians and their practices. The benefit of transitional care includes reduced future readmissions, a reduction in medication complications, and increase in high-value care for the patient. Some
studies suggest that the benefits of transitional care extend beyond 30-days after hospital discharge. Here, we outline the implementation of a TCM program and report hospital readmission rates and costs to the patient.

**Methods**

In November 2017, the department of primary care internal medicine (PCIM) at Eastern Virginia Medical Group implemented a TCM program. A designated licensed practical nurse dedicates 0.5 full-time equivalent (FTE) to the TCM program. The TCM nurse tracks PCIM patients admitted to hospital systems and calls patients within 48 hours of hospital discharge to (1) confirm hospital discharge, (2) reconcile medication lists, (3) ensure patients fill any newly prescribed medications and stop discontinued medications, and (4) schedule follow-up appointments. There were instances in which the TCM nurse was unable to contact a patient, but the patient already had an appointment scheduled by the inpatient team. The TCM nurse attempted to schedule all appointments within 7 days of discharge but made appointments within a later time frame when requested by the patient. We included appointments following hospital discharge in our study regardless of whether they were billed as a TCM visit.

From November 2017 to March 2019, we tracked all-cause hospital admissions for PCIM patients at a local hospital system. The cohort included patients who were discharged home or to another care facility. We performed manual chart review to collect patient data on all-cause hospital readmissions after discharge and received electronic health record (EHR) cost data associated with patient readmissions at 30, 60, and 90-day intervals from the initial date of discharge. Additionally, we recorded patient age, length of hospital stay, and number of problems treated during hospitalization. To assess differences in outcomes (eg, readmission rates, readmission charges) associated with TCM care, we conducted \( \chi^2 \) analysis, one-way analysis of variance (ANOVA), and unpaired \( t \) tests. The Eastern Virginia Medical School Institutional Review Board approved this study.

**Results**

There were 574 patients included in the study with an average age of 64.1 (±14.4) years. The patients had an average hospital length of stay of 4.0 (±3.6) days, and an average of 6.6 (±4.6) problems treated during hospitalization. To evaluate the program, we divided patients into three groups: (1) patients who did not receive any transitional care (n=99, 17.2%), (2) patients who received a phone call but did not attend an appointment (n=122, 21.3%), and (3) patients who attended a transitional care appointment (n=353, 61.5%; Figure 1).

When evaluating all-cause hospital readmissions, patients who received no transitional care had numerically higher readmission rates compared to those who received a phone call or attended an appointment (Figure 2). However, \( \chi^2 \) analyses did not indicate statistically significant associations between readmission rates and level of TCM care completed at 30 (\( \chi^2=1.40, P=.50 \)), 60 (\( \chi^2=5.48, P=.06 \)), or 90 (\( \chi^2=4.23, P=.12 \)) days. Likelihood ratios associated with each chi-square analysis were 1.31 (\( P=.52 \)), 5.05 (\( P=.08 \)), and 4.00 (\( P=.14 \)) for 30, 60, and 90-day readmissions, respectively. Similarly, one-way ANOVAs assessing differences in readmission charges (Figure 3) did not demonstrate statistically significant differences at 30 (\( F[2,59]=2.85, P=.06 \)), 60 (\( F[2,91]=2.00, P=.14 \)), or 90 (\( F[2,126]=1.39, P=.25 \)) days.

To assess whether any TCM intervention provides a benefit when compared with no TCM care, we considered the TCM appointment and TCM call categories jointly. \( \chi^2 \) analyses indicated significant associations between readmission rates and any level of TCM care at 60 (\( \chi^2=5.40, P=.02 \)) and 90 (\( \chi^2=4.21, P=.04 \)) days, but not at 30 days (\( \chi^2=1.39, P=.28 \)). Likelihood ratios associated with each \( \chi^2 \) analysis were 1.30 (\( P=.25 \)), 4.96 (\( P=.02 \)), and 3.98 (\( P=.04 \)) for 30, 60, and 90 day readmissions, respectively. Unpaired \( t \)-test analysis of readmission cost
data with the TCM appointment and TCM call categories considered jointly indicated that results were not significant at 30 ($P = .73$), 60 ($P = .07$), or 90 ($P = .41$) days.

**Conclusions**

We outline a clinically relevant intervention for transitional care management, but our study does have limitations. The small number of readmitted patients likely limited power to detect a statistically significant effect in costs. Additionally, we were only able to analyze readmissions and cost data available through one hospital system. Although this system includes multiple hospitals, any admissions outside of the hospital system were not included in the analysis. Moreover, our analysis does not stratify patients by age, length of hospital stay, risk for readmission, or other factors. While our data are insufficient to draw conclusions about the financial impacts of TCM, implementation of transitional care programs likely has implications for revenue at the primary care practice and health system level.

Our data build upon previous studies by indicating the strength of scheduling follow-up appointments through multiple processes, as 39.6% of patients who were not contacted by the TCM nurse attended an appointment due to the work of in-patient teams scheduling follow-up. While the capacity for transitional care programs to improve patient care has been well established in previous studies, we demonstrate that the benefit of decreased readmissions may extend beyond the 30-day time interval, as analysis indicates that any form of TCM care is associated with reductions in readmission rates at 60 and 90 days. Despite their limitations, our findings emphasize the positive impact of transitional care and provide a framework for practices seeking to implement and evaluate TCM programs.

**Tables and Figures**

![Figure 1: Workflow of Our Transitional Care Management Program](image-url)
**Acknowledgments**

**Presentations:** This study was presented at the following venues:


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**References**


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